

INVEST IN ROME AND LAZIO

workshop

Sala del Consiglio
Camera di Commercio di Roma, Via De' Burrò 147
05.12.2018

AZIENDE

- | | |
|----------------------------|-----------------------------|
| 01 Act Operations Research | 18 Greenspider |
| 02 Acta Invicta | 19 Into The Net |
| 03 Adpm Drones | 20 Italian Travel Solutions |
| 04 Avio | 21 Laboratorio Mattoni |
| 05 Ceryx | 22 Lifeseeder |
| 06 Cybertec Services | 23 Mantica Italia |
| 07 Comag | 24 Mygo |
| 08 Comedata | 25 Omnia |
| 09 Controllo Casa | 26 Optymist |
| 10 Digital Cooking | 27 Pq Design |
| 11 Elemize Technologies | 28 Sira |
| 12 Emotionfile | 29 Smart Sys |
| 13 Etcware | 30 Takis |
| 14 Evvivax | 31 Tun2u |
| 15 Ferrari Farm | 32 Virtualmind |
| 16 Gebart | 33 Welcome |
| 17 Genechron | |



REGIONE
LAZIO



UNIONCAMERE
LAZIO

CAMERE DI COMMERCIO DEL LAZIO



Camera di Commercio
Roma

INVEST IN ROME AND LAZIO

workshop

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AGENDA DEI PITCH PROMOZIONALI

10.45

PRIMA SESSIONE

Ict, Iot
Cybersecurity
Aerospazio

- 01 Act Operations Research
- 02 Adpm Drones
- 03 Avio
- 04 Ceryx
- 05 Cybertec Services
- 06 Comag
- 07 Comedata
- 08 Emotionfile
- 09 Greenspider
- 10 Into The Net
- 11 Italian Travel Solutions
- 12 Laboratorio Mattoni
- 13 Mantica Italia
- 14 Mygo
- 15 Omnia
- 16 Optymist
- 17 Smart Sys
- 19 Tun2u
- 20 Virtualmind

12.00

SECONDA SESSIONE

Lifescience, Biotech
Greentech, Green Power
Cultural Heritage

- 01 Acta Invicta
- 02 Controllo Casa
- 03 Digital Cooking
- 04 Elemize Technologies
- 05 Etcware
- 06 Evvivax
- 07 Ferrari Farm
- 08 Gebart
- 09 Genechron
- 10 Lifeseeder
- 11 Sira
- 12 Takis
- 13 Welcome

Si allegano di seguito, in ordine alfabetico, i profili delle Aziende

ESTABLISHING DATE

1996

HEADQUARTERS

Via Nizza 45, Roma

NUMBER OF EMPLOYEES

35

MARKET

Domestic, International (US - othres: working to expand)

SECTOR

LIFE SCIENCE, BIOTECH, MEDTECH
ICT, TLC, FINTECH, CYBERSECURITY
IOT, DIGITAL MANUFACTURING

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

ACT OR is a math-technology company. ACT OR, based on a proprietary decision science platform, supports crucial business decisions and process control by advanced analytics.

After intensive work, developing know-how, references, and technology, ACT OR is now working to grow internationally. ACT OR, presenting the characteristics of a start-up, from the innovation perspective, is a low-risk and high potential opportunity for investors willing to lever the emerging market of the Advanced analytics, Artificial intelligence, and robotics.

FUTURE EXPECTATIONS AND OBJECTIVES

ACT OR is looking for investors interested and experienced on IT markets, able to facilitate the growth in US, Canada, UK, and China markets. The final goal is to be listed on the SME stock exchanges market.

SOUGHT INVESTOR

Financial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

Preference for investors having experiences on the IT or Automation sector - able to favourite the growth in the international market with a initial focus on the US markets. ACT OR already has a start-up in US (Charlotte NC) and UK (London).

ESTABLISHING DATE

2014

HEADQUARTERS

Via dei Marsi, 58, Roma

MARKET

Domestic, International (Europe)

SECTORLIFE SCIENCE, BIOTECH, MEDTECH
AEROSPACE, AUTOMOTIVE**FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED**

Acta Invicta S.r.l. is an Italian enterprise headquartered in Rome since 2014. Its goal is to cam/ out innovation projects with the aim to commercialise highly advanced tools in the scientific, technical, and medical field.

Thanks to his team of professionals, with wide-ranging experiences in research and development activities, Acta Invicta is able to provide its customers with a valid support for the implementation of systems and applications based on advanced technologies to be utilized for health and medical care and in the aerospace and technical field.

In collaboration and with the support of academic institutions, private companies and professional consultant, Acta Invicta is studying projects at different status of development and evolution.

MEMENTO business project has been conceived and designed as an APP for the rehabilitation of patients suffering of loss of memory because of stroke diseases or traumatic brain injury helping them to recover better and earlier. The instrument could be used and will also be useful to support people suffering from early stage of Alzheimer and/or other dementigene diseases, slowing down the effects of the degenerative process and helping the patients and their families in their daily activities.

FUTURE EXPECTATIONS AND OBJECTIVES

The main goal of Memento business project is to introduce into the market its technology, a revolutionary system able to change the way to help people who suffer from various neurological diseases (i.e. dementigene diseases like Alzheimer at early stage, cerebrovascular stroke, head traumas) by making possible to compensate their cognitive deficits, in particular those related to the episodic and prospective memory disorders. Furthermore, it strengthens and eases the therapists' job allowing them to access and process - at any time - all information available in the MEMENTO data base.

Presently a preliminary application, developed on IOS language, is under evaluation at the IRCCS Santa Lucia in Rome. The middle term goals are: to make the porting of the APP on Android language; to incorporate new sensors (blood pressure, heart rate, sleeping schedule, galvanic skin response); to upgrade the system according to test trials results; to enlarge the experimentation in other institutes and regions.

SOUGHT INVESTOR

Financial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

Demonstrate MEMENTO validity trough workshops, demo-meetings and participation to medical congresses, fairs and conferences.

Define, identify and activate new and more effective (in neuropsychological rehabilitation) and innovative channels of distribution.

Define the market target identifying relevant medical and clinical infrastructures, patient's main associations and single users, initially in Italy and afterwards in Europe.

ESTABLISHING DATE

2013

HEADQUARTERS

Via Giacomo Peroni 386, Roma

NUMBER OF EMPLOYEES

5

MARKET

Domestic, International (UAE, USA, Europe)

SECTOR

IOT, DIGITAL MANUFACTURING

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

ADPM Drones Is an Italian startup focused on autonomous lightweight-drone-based (MO gr) B2B solutions.

We developed Hangar: a smart docking station which allows autonomous (no pilots needed) drones operations. Thanks to the the rapid charging system Hangar manage the entire flight process autonomously: weather monitoring, landing and take-off, programmed and on-demand missions.

The harriwnrsz is vd2t-pr-nrrinf, ensuring the operational rAn2hiiitv 21Cri In nerctico artvireirirnprite.

FUTURE EXPECTATIONS AND OBJECTIVES

With the due financial and industrial support we will be European market leaders in 3 years, completing the already defined R&D roadmap for our flagship products PCS and HANGAR. We believe the “Invest In Rome and Lazio” Platform will be a unique occasion for us to broaden our horizons and come into contact with brilliant entrepreneurs, potential industrial partners and investors, We expect to be inspired, engaged, stimulated and challenged. ADPM Drones is ready to grow: we’re working on several international initiatives, partnering up with international companies and institutions.

REGISTERED INTELLECTUAL PROPERTY (IP)

2 Registered Community Designs

SOUGHT INVESTOR

Industrial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

Commercial partnerships

Capitals

Industrial partnerships

ESTABLISHING DATE

1913

HEADQUARTERS

Via Bissolati, 76 - Roma

NUMBER OF EMPLOYEES

950

MARKET

Domestic, International (all five continents)

SECTOR

AEROSPACE

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

Launchers to put in orbit artificial satellites. Prime contractor of Vega, second largest supplier to Ariane.

FUTURE EXPECTATIONS AND OBJECTIVES

develop capabilities and market shares in small satellite launches in low earth orbit.

REGISTERED INTELLECTUAL PROPERTY (IP)

Carbon fibre, solid propellant engines, liquid propellant engines

SOUGHT INVESTOR

Financial

RANGE OF REQUESTED INVESTMENT

FROM 1 onwards

ESTABLISHING DATE

1990

HEADQUARTERS

Via Mosca, 36 - Roma

NUMBER OF EMPLOYEES

7

MARKET

Domestic

SECTOR

ICT, TLC, FINTECH, CYBERSECURITY
IOT, DIGITAL MANUFACTURING

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

Ceryx, founded in 1990, offers services on medium-large enterprise market:

1. Management Consulting on the following topics: business model analysis and revision, strategic planning, business planning, process analysis and engineering, organization, performance audit, direct and indirect costs optimization;
2. Office & Facility Management Outsourcing by providing resources, skills, expertise, functional tools, management and coordination of non core-business services (building, office & people).

Ceryx aims at building an innovative management platform for supplying services in order to support its operations along with those of other business operating on the Office & Facility Management sector, by leveraging an integrated Organizational — Methodological Technological approach.

The platform may benefit from:

- Strong skills and expertise accrued by Ceryx by operating on the building/facility/fleet management sector on clients of national and international relevance;
- A methodological and organizational approach which has been fine-tuned over several years;

Innovative business process management systems integrated with artificial intelligence technology which provide conversational services by means of intelligent Chatbots targeted to end-users, support teams and activity managers. To achieve this result, Ceryx has already activated partnerships with companies and innovative start-ups which operate on artificial intelligence and business process automation.

FUTURE EXPECTATIONS AND OBJECTIVES

Ceryx looks for investors and/or industrial partners to meet three objectives:

1. Platform implementation based on its business processes and best practices;
2. Marketing of the platform and its services;
3. Enrich its offer thanks to new services.

SOUGHT INVESTOR

Financial, Industrial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

Ceryx looks for investors who are interested in developing the technological platform and their business model on a high-potential target, without limitation of product markets nor geography. Investors should be oriented at combining high-value professional services with advanced and innovative technology on the Office & Facility Management sector.

ESTABLISHING DATE

2000

HEADQUARTERS

Viale Africa 36 - Roma

MARKET

Domestic, International (Global according to pur patent portfolio)

SECTOR

ICT, TLC, FINTECH, CYBERSECURITY

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

We offer high performance ornamental home server for Private Artificial Intelligence capable to respect and protect privacy of the users, while offering the chance, only if user/s wants, to monetize his/her data.

Our VPC (Very Personal Computer) embed our patented cooling system to exploit high computational power unit in order to I offer natural interface decode locally (voice and gesture recognition). Platform ready for blockchain technology (smart contract).

FUTURE EXPECTATIONS AND OBJECTIVES

Our technology is future compatible because it's GDPR compliant "by design" and "by default" offering an high flexible platform which at the same time it's loyal to user and allows companies producing and offering added value services and products to enter at home user via TV.

A new era of data monetization and block chain technology implemented in our platform will allow user to exchange, buy and sell values, products and services.

REGISTERED INTELLECTUAL PROPERTY (IP)

- International Patent portfolio (Europe, Usa, China, India)
- 137 patents in Ornamental Models
- 1 innovative cooling system for electronic components

SOUGHT INVESTOR

Financial, Industrial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

We would like to meet potential investors capable not only of financial resources, but commercial capabilities, industrial capabilities both manufacturing and verticals in IOT, home automation, e-health, classic broadcasting and internet multimedia contents providers.

ESTABLISHING DATE

2017

HEADQUARTERS

Via per la Stazione di Aquino, n. 117, Castrocielo FR

NUMBER OF EMPLOYEES

15

MARKET

Domestic (Italy 10%), International (worldwide 90%)

SECTOR

IOT, DIGITAL MANUFACTURING

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

Comag supplies innovative packaging solutions to improve production processes and quality of our customer's products.

We produce shrink and stretch sleeve label macchineries, multipacker, tamper evident applicators and cup labelers.

FUTURE EXPECTATIONS AND OBJECTIVES

COMAG is in a critical state of development, considering that the company needs to get a larger dimension on production and commercial side, in order to compete on the international market, in the niche of high speed machines, where the competitors are multinational large companies.

REGISTERED INTELLECTUAL PROPERTY (IP)

Stretch and shrink sleeve application systems.
Decopack.
Handle applicator

SOUGHT INVESTOR

Financial, Industrial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

We need to invest in commercial development, improving the engineering and after sales staff.

ESTABLISHING DATE

2011

HEADQUARTERS

Via Adriano Olivetti, 24 - Roma

NUMBER OF EMPLOYEES

51

MARKET

Domestic

SECTOR

ICT, TLC, FINTECH, CYBERSECURITY
IOT, DIGITAL MANUFACTURING

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

Comedata is a high added value system integrator with about 25 years of experience in the design of complex information systems.

He has developed some innovative products in the procurement and logistic field that can be accessed by subscription in the cloud.

FUTURE EXPECTATIONS AND OBJECTIVES

Grow significantly in turnover and achieve an EBITDA of at least 15 % by 2021, through the expansion of the installed base.

REGISTERED INTELLECTUAL PROPERTY (IP)

Comedata features a line of trademark registered products.

SOUGHT INVESTOR

Financial, Industrial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

Comedata is looking for a financial or industrial investor available to invest in its new industrial plan 2019-21.

ESTABLISHING DATE

2018

HEADQUARTERS

Viale Giuseppe Mazzini 142 - Roma

MARKET

Domestic

SECTOR

LIFE SCIENCE, BIOTECH, MEDTECH

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

Home automation, energy efficiency, video surveillance, remote assistance.

FUTURE EXPECTATIONS AND OBJECTIVES

Finalize contacts with financiers for large scale production and manufacturing of our current available products and services and for the development of new products and services.

REGISTERED INTELLECTUAL PROPERTY (IP)

2 Patents pending and 1 trade-mark:

- 1 patent related to remote assistance
- 1 patent related to remote commanding of devices via web

SOUGHT INVESTOR

Financial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

We would like to produce on large scale our products.

ESTABLISHING DATE

2017

HEADQUARTERS

Via Fucino, 6 - Roma

NUMBER OF EMPLOYEES

4

MARKET

Domestic

SECTOR

LIFE SCIENCE, BIOTECH, MEDTECH

GREENTECH, GREENPOWER

ICT, TLC, FINTECH, CYBERSECURITY

IOT, DIGITAL MANUFACTURING

CULTURAL HERITAGE

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

Implementation of hardware/software/lot solution in Saas, Pass, lass mode

FUTURE EXPECTATIONS AND OBJECTIVES

Developing an indoor environmental quality monitoring system.

SOUGHT INVESTOR

Financial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

Looking for a specialized business angels.

ESTABLISHING DATE

2016

HEADQUARTERS

via G.A. Guattani 8 - Roma

NUMBER OF EMPLOYEES

2

MARKET

Domestic

SECTOR

GREENTECH, GREEN POWER

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

Elemize Platform allows to standardize and unify the way energy companies monitor and control aggregated energy storage systems and Distributed Energy Resources. We started in controlling energy storage systems. Our aim is to integrate almost any technology, from air conditioning to electrical vehicles, giving utilities, energy suppliers, aggregators and energy retailers an unprecedented platform scalability.

FUTURE EXPECTATIONS AND OBJECTIVES

In the next year we expect to scale up our business model. Our first move will be expand internationally, we need to address innovative markets in the energy sector such as Australia and California. Right now we are developing one of the biggest residential project with a utility in Italy with 1500 customers involved. The next year marketing target will be to reduce the Customer conversion time from 14 months to 10 months.

SOUGHT INVESTOR

Financial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

Our preferred investor will be a financial investor that invests vertically in the energy sector.

ESTABLISHING DATE

2016

HEADQUARTERS

Viale Le Corbusier 265, Latina

NUMBER OF EMPLOYEES

1

MARKET

Domestic

SECTOR

IOT, DIGITAL MANUFACTURING

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

The startup is the first secure file banking platform, able to preserve files filed for eternity, based on a unique and patented algorithm.

SOUGHT INVESTOR

Financial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

FUNDING: € 220.000

ESTABLISHING DATE

2007

HEADQUARTERS

via Etna 13 – Roma

NUMBER OF EMPLOYEES

2

MARKET

Domestic

SECTOR

ICT, TLC, FINTECH, CYBERSECURITY

TOURISM

CULTURAL HERITAGE

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

Mobile applicaton, open data, semantic web, augmented reality applied to smart city, cultural heritage and tourism. Web applicaton applied to insttutonal portals and education.

FUTURE EXPECTATIONS AND OBJECTIVES

We are looking for:

- technical and financial partners to improve the product
- commercial partners to promote the product in the Asian market and in particular to promote and support Chinese tourism in Italy

REGISTERED INTELLECTUAL PROPERTY (IP)

Mapcast™ is a multilanguage platform based on geo-semantic repository, oriented to cultural, green, specialized tourism, designed, developed and distributed in Italy by Etcware srl. Mapcast™ provides the following products:-Web editing console/SAAS to create, edit and publish multilingual (italian,english and chinese) point of interest, stories and itineraries.-App (downloadable from Android and iOS markets): Tourist Navigator guides tourists on itineraries with voice and warns them of the presence of multimedia stories to listen in different languages.

SOUGHT INVESTOR

Financial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

- technical and financial partners to improve Mapcast™ platform
- commercial partner to promote the system in China market and to promote and support chinese tourism to Europe

HEADQUARTERS

via di Castel Romano, 100 - Roma

MARKET

International (Italy, Usa)

SECTOR

LIFE SCIENCE, BIOTECH, MEDTECH

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

- Veterinary cancer immunotherapy
- Genetic vaccines, in vivo electroporation, electrochemotherapy

FUTURE EXPECTATIONS AND OBJECTIVES

Our aim is to offer novel therapeutic strategies to pet cancer patient, with the strong transnational potential to complement current human immune-oncology approaches

SOUGHT INVESTOR

Financial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

Providing financial support for commercialisation of tel-evax in Usa and start the Eu process fro Ema approval.

ESTABLISHING DATE

2004

HEADQUARTERS

Via Colle Cerqueto 1- Petrella Salto (Ri)

NUMBER OF EMPLOYEES

3

MARKET

Domestic

SECTOR

GREENTECH, GREEN POWER

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

100% Organic open field cultivations + hydroponic cultivation in new generation greenhouses, sterile, sealed fully computerized: glass greenhouses, phytotron led lighted, robotfarm appliance. 5 Sunflower agriturismo.

FUTURE EXPECTATIONS AND OBJECTIVES

We are looking for a partner able to help us reach the mass market in order to sell our hydroponic appliance in every Italian kitchen.

We are looking for partnership in order to promote our 5 sunflower luxury structure.

REGISTERED INTELLECTUAL PROPERTY (IP)

ITALIAN PATENT NR. 102015000018145

SOUGHT INVESTOR

Financial, Industrial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

We are looking for a financial partner, in order to do a final product engineering to reduce the manufacturing costs.

We are looking for a commercial partner to sell the product and reach the mass market.

HEADQUARTERS

Via Prenestina 683 - Roma

NUMBER OF EMPLOYEES

51

MARKET

Domestic

SECTOR

TOURISM, CULTURAL HERITAGE

FUTURE EXPECTATIONS AND OBJECTIVES

Make the experience of visiting the Museum increasingly usable by making use of facilitating the visitor through the use of innovative tools.

SOUGHT INVESTOR

Investors in the field of cultural events and activities

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

Technologies applicable to culture

HEADQUARTERS

Via Antonio Giunio RESTI 63, Roma

MARKET

Domestic, International (EUROPE, USA)

SECTOR

LIFE SCIENCE, BIOTECH, MEDTECH

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

Genechron Srl provides biotechnological services in the field of Medical Genetics. Genechron provides DNA sequencing services in different medical areas, from oncology to nutrigenetics, from gynecology to neurodegenerative diseases. DNA sequencing is usually required for providing information on the genetic asset of a patient, needed both to explore his/her propensity to develop specific diseases or, in other cases, for supporting the therapeutic setting (pharmacogenomics). Genechron has also its own R&D activity in the area of molecular biomarkers. In this area, on the one hand, Genechron has strategic pipelines for discovering new biomarkers (currently on hepatotoxicity and epilepsy) and, on the other hand, provides innovative services supplied by using technologies discovered by strategic third parties. In the latter, Genechron is going to validate, through a Clinical Trial made in collaboration with a Key Opinion Leader and large Italian Cancer Research and Diagnostic Center, a new test (on liquid biopsy) for the early detection of prostate cancer.

Genechron has a large scientific collaboration network with major Research Centres (ENEA, Italian Institute of Technology, National Cancer Institute "Istituto Regina Elena") and important General Hospitals (Policlinico Gemelli), Genechron's partners in a number of research projects. Genechron has been able to largely co-fund its R&D pipelines through public funds, thanks to a number of successful projects performed at the regional and the national scales.

FUTURE EXPECTATIONS AND OBJECTIVES

Genechron aims at extending its portfolio of new bio-technologies by completing its R&D pipelines and scouting new products (i.e. biomarkers and related analytic technologies) to be inserted into current medical practice and in the Italian National Health Service. Genetic tests on “liquid biopsy” (i.e. analysis of genetic material present in venous torrent) are going to provide a revolutionary diagnostic tool for a large spectrum of pathologies, from cancer to aging-related neurodegenerative disorders, with the promise of becoming the gold standard technique not only for the diagnostic process but also for the therapy follow-up.

Scouting new opportunities coming from the R&D and supporting their use in the vast realm of Medical Diagnostics is a way to consolidate Genechron's strong vocation for research and innovation and further assessing its capability to provide a fast track for bringing research results into medical practice.

REGISTERED INTELLECTUAL PROPERTY (IP)

In 2013 the Company has acquired the exclusive licence to use a patent filed by the University of Rome “La Sapienza”. The invention refers to a method for the diagnosis and disease progression of DMD by means of serum detection of specific miRNAs. The patent is related both to the identification of three specific miRNAs (miR-1, miR-133 e miR-206) associated with the DMD and to the specific QPCR protocol to screen their abundance in the serum of the patients.

Genechron has optimized, validated in GLP and applied the patented miRNA biomarkers methodology in an early Phase II Clinical Trial of a primary Pharma company. The same approach is valid for other neuro-muscular diseases (such as SLA and SMA).

Genechron has registered in 2018 its trademark and logo at international level.

SOUGHT INVESTOR

Financial, Industrial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

Investment in the business development area

ESTABLISHING DATE

2013

HEADQUARTERS

Via Anagnina 202, Roma (sede operativa)

NUMBER OF EMPLOYEES

10

MARKET

International

SECTOR

IOT, DIGITAL MANUFACTURING

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

Greenspider develops internet of things application in the field of mobility, shared mobility, and logistics.

FUTURE EXPECTATIONS AND OBJECTIVES

SPIDERLOG, the new solution developed by Greenspider for the logistics, integrated innovative tracking technologies, including satellite and beacons, with blockchain features for the secure traceability.

Many investors and industrial partners are interested to support this proposition.

REGISTERED INTELLECTUAL PROPERTY (IP)

PCT/EP2015/078664

<https://patentscope.wipo.int/search/en/detail.jsf?docId=WO2016087645>

SOUGHT INVESTOR

Financial, Industrial.

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

Greenspider acquired 1,5M Euro thanks to Horizon2020 SME instrument Open disruptive Innovation.

The market potential in the field of Mobility and logistics is huge.

We need 2 Million to boost the international launch and target 100 Million in the next 5 years.

ESTABLISHING DATE

2008

HEADQUARTERS

via Pieve di Cadore, 30 - Roma

NUMBER OF EMPLOYEES

6

MARKET

Domestic, International

SECTOR

ICT, TLC, FINTECH, CYBERSECURITY
IOT, DIGITAL MANUFACTURING
TOURISM

SOUGHT INVESTOR

Financial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

Greenspider acquired 1,5M Euro thanks to Horizon2020 SME instrument Open disruptive Innovation.

The market potential in the field of Mobility and logistics is huge.

We need 2 Million to boost the international launch and target 100 Million in the next 5 years.

ESTABLISHING DATE

2004

HEADQUARTERS

Via Saluzzo, 8, Roma

NUMBER OF EMPLOYEES

4

MARKET

Domestic, International (USA, Canada, Brazil, USA, Canada, Brazil, Argentine, Australia, Northern Europe)

SECTOR

All.

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

ITS - Italian Travel Solutions (www.italiantravelsolutions.com) is a DMC that has been operating since 2004 but whose roots lie in 1992, when the working group was formed, a long journey that has allowed us a constant growth and the maturation of a deep knowledge of the destination Italy.

The collaboration among Italian Travel Solutions, Ventuno- Italian Regional Food Experience (www.ventunoitaly.com) and Roots 'n Tours – Discover your origins (www.rootsntours.com), a registered trademark of Giovanni DeCarli and Rosario Turrisi, was established with the purpose of enhancing the less known Italian territories and allow expats to rediscover their roots while creating unique experiences and memories of a lifetime. Ventuno boxes are sent to participants before their trip so to reconnect with the authentic flavors and memories of the Italian Region which they are about to visit.

FUTURE EXPECTATIONS AND OBJECTIVES

Italian Travel Solutions, Roots n Tours'n Tours & Ventuno are looking for: support to help us communicate support to help us communicate brand, products and image to the target audience, as well as strategic partnership opportunities to propel our business internationally mostly in Umostly in USA, Canada, Brazil, Argentina, Australia, Northern , Australia, Northern Europe.

REGISTERED INTELLECTUAL PROPERTY (IP)

“Ventuno Italian Regional Food ExperienceVentuno Italian Regional Food Experience” is a trademark of Ventuno srl. Registration number Registration number 2018000029735 date 18 September 2018.302018000029735 date 18 September 2018.

“Roots ‘n Tours” is a trademark of Giovanni DeCarli and Rosario Turrisi. 302016000109147 date 28th October 2016.is a trademark of Giovanni DeCarli and Rosario Turrisi. Registration number October 2016. Registration number 302016000109147 date 28th October 2016.

SOUGHT INVESTOR

Industrial.

DISTRIBUTORS, BUSINESS DEVELOPMENT PARTNER DISTRIBUTORS, BUSINESS DEVELOPMENT PARTNER INTO INTERNATIONAL MARKETS ETC.RNATIONAL MARKETS ETC.

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

Italian Travel Solution, Roots 'n Tours & Ventuno are looking for investors or business developmentbusiness development partners, who are interested in developing partners, who are interested in developing the business into international markets.

ESTABLISHING DATE

201

HEADQUARTERS

Salita della Marcigliana, 137, Roma

NUMBER OF EMPLOYEES

5

MARKET

Domestic, International (USA, NORTHEN-EUROPE, MID-EAST)

SECTOR

IOT, DIGITAL MANUFACTURING

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

Manufacturing with application of automation systems.

FUTURE EXPECTATIONS AND OBJECTIVES

Annual growth of 10%.

Expand in new markets worldwide.

REGISTERED INTELLECTUAL PROPERTY (IP)

Design patents for automatisms.

SOUGHT INVESTOR

Financial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

Investing money in our products.

ESTABLISHING DATE

2017

HEADQUARTERS

via di Castel Romano, 100, Rome

NUMBER OF EMPLOYEES

3

MARKET

Domestic, International

SECTOR

LIFE SCIENCE, BIOTECH, MEDTECH

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

We support Life Science enterprises, with highly innovative projects, in meeting investors, large corporations and institutional stakeholders interested in making those projects grow.

Before matching with investors, each enterprise is evaluated economically, scientifically and legally by distinguished experts and leading consulting firms.

At the moment, we are working on 9 enterprises operating in the field of genomics, diagnostics, orthopedic prosthesis, drug delivery, wellness, medical device.

FUTURE EXPECTATIONS AND OBJECTIVES

We aim to be the leading equity crowdfunding platform for Life Science business where nation and international investors can easily match with Italian life science enterprises with highly innovative process projects which have successfully passed accurate evaluation process.

REGISTERED INTELLECTUAL PROPERTY (IP)

We are registered and authorized by CONSOB to manage the equity crowdfunding investment process.

SOUGHT INVESTOR

Financial, Industrial.

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

From 5 to 10 € million

ESTABLISHING DATE

2011

HEADQUARTERS

Via Ostia, 16 - Roma

NUMBER OF EMPLOYEES

10

MARKET

Domestic, International

SECTOR

ICT, TLC, FINTECH, CYBERSECURITY, IOT, DIGITAL MANUFACTURING

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

Mantica provides end-to-end learning platform

FUTURE EXPECTATIONS AND OBJECTIVES

1 Meet an industrial or an important investor able to make us succeed on the market domestic and international.

2 To be a reference technology for machine learning based solutions with best practices of data preparation and complete algorithm life cycle.

REGISTERED INTELLECTUAL PROPERTY (IP)

Ministero Sviluppo Economico.
Registrazione di Impresa

SOUGHT INVESTOR

Financial, Industrial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

Not only money but having important relationships in the market to develop business opportunities.

ESTABLISHING DATE

2017

MARKET

Domestic

SECTOR

ICT, TLC, FINTECH, CYBERSECURITY
IOT, DIGITAL MANUFACTURING

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

We are digitalizing all the company process: the documents approvals, the welcome desk, the BoD...

FUTURE EXPECTATIONS AND OBJECTIVES

Meet investors and found potential business partners.

REGISTERED INTELLECTUAL PROPERTY (IP)

We have a EU trademark of our logo

SOUGHT INVESTOR

Financial, Industrial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

Would be much better to find investor in our field that can favorite our growth

ESTABLISHING DATE

2018

HEADQUARTERS

Via Catone, 3 - Roma

MARKET

Domestic

SECTOR

ICT, TLC, FINTECH, CYBERSECURITY

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

Omnia accelerates and simplifies Digital Transformation: 1) Omnia, as a Low Code Development Platform, drives innovation through experimentation and takes advantage of transient business moments; 2) Omnia Smart Applications (application ready to use) in Cloud improve the reliability and efficiency of the operations enabling Enterprises to reduce costs; 3) Omnia as BPM enables to design, automate and monitor all business processes.

FUTURE EXPECTATIONS AND OBJECTIVES

Technological Partnership to improve Omnia Solutions and financial investments to allow to international market (in particular the European one).

SOUGHT INVESTOR

Financial, Technological

RANGE OF REQUESTED INVESTMENT

From 5 to 10 € million

SPECIFIC REQUEST TO INVESTORS

Technological investment and partnership to increase R&D to our Solutions. Financial investment to allow the access to international market.

ESTABLISHING DATE

2016

HEADQUARTERS

Via Adolfo Ravà 106, Roma

MARKET

Domestic, International

SECTORLIFE SCIENCE, BIOTECH, MEDTECH
ICT, TLC, FINTECH, CYBERSECURITY
IOT, DIGITAL MANUFACTURING
TOURISM**FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED**

Optimist is an Innovative startup (ref. Article 25 et seq. of Decree-Law no. 179 of 18 October 2012, approved, with amendments, by Law no. 221 of 17 December 2012) founded in 2016, whose founders and members have a deep and pluriannual experience in implementing solutions for a variety of sectors, including: customer care, customer experience, customer relationship management, with a strong focus on OmniChannel self-caring for telcos, banks, insurances, multi-utility and public sector.

Optimist conversational services and intelligent chatbot platform is based on Artificial Intelligence and Machine Learning to manage interactions and dialogues with end users thanks to Natural Language Understanding technologies (NLP/NLU). It also handles integrations with applications and processes so that end users can benefit of a customized, easy, effective and involving experience.

Conversational services allow for easy and immediate handling of information inquiries or support requests, marketing or reporting activities and workflows thanks to natural language interaction with systems and business processes.

FUTURE EXPECTATIONS AND OBJECTIVES

Optimist is looking for strategic partnerships with strong expertise and an active network of marketing relationships on vertical markets or horizontal applications, in order to create and deploy joint services or to found new businesses.

SOUGHT INVESTOR

Financial, Industrial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

Optimist is looking for investors or industrial partners, who are interested in developing “vertical” applications or services, focusing on specific areas or markets, by integrating existing systems or services or by deploying new ones.

In particular Optimist is looking for partners capable of:

- create contents, knowledge and novel experiences on specific topics or markets
- convey what will be achieved together on such markets

ESTABLISHING DATE

2009

HEADQUARTERS

Via Gattamelata Erasmo 140 - Roma

MARKET

Domestic, International

SECTOR

DESIGN

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

We are a product design studio that recently made a self project (a special book-mark) and started to sell it with success.

We want to make a new gadget brand with its catalogues and sell product on the market.

FUTURE EXPECTATIONS AND OBJECTIVES

We need investors to implement our catalogues with new projects.

REGISTERED INTELLECTUAL PROPERTY (IP)

- We registered a design of our product named “last word“.
- We are registering our second project named “hangword“

SOUGHT INVESTOR

Financial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

We need a financing to involve the catalogue of a new brand and test new projects using crowdfunding platforms to check potential.

ESTABLISHING DATE

1992

HEADQUARTERS

Via Adolfo Ravà, 106, Roma

NUMBER OF EMPLOYEES

5

MARKET

Domestic, International

SECTOR

GREENTECH, GREENPOWER
ICT, TLC, FINTECH, CYBERSECURITY

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

Air traffic control, Electronic Warfare and Security, Multimedia and Energy sector such as Smart Grid Nodes, Microgrid and Street Lights Solutions, for emerging countries and for Army.

FUTURE EXPECTATIONS AND OBJECTIVES

The aim of Sira is to expand its presence in the foreign market, particularly in the “Energy” sector, with our EMS system: a hybrid power solution that solves the lack of energy and allows energy savings to more than 90%.

SOUGHT INVESTOR

Financial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

Sira won a tender with the company Edotco Malaysia:
the situation makes it necessary to obtain funding for the implementation of
these project.

ESTABLISHING DATE

1988

HEADQUARTERS

Albano Laziale, Via Pompeo Magno 34

NUMBER OF EMPLOYEES

5

MARKET

Domestic

SECTOR

IOT, DIGITAL MANUFACTURING
CULTURAL HERITAGE

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

IOT AND BIG DATA to monitor people movement and air quality in the buildings.

FUTURE EXPECTATIONS AND OBJECTIVES

Develop specific applications dedicated to improve safety and security in the smart buildings evacuations routes, improve air quality, etc....

SOUGHT INVESTOR

Financial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

HEADQUARTERS

Via di Castel Romano, 100, Roma

NUMBER OF EMPLOYEES

12

MARKET

Domestic, International

SECTOR

LIFE SCIENCE, BIOTECH, MEDTECH

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

Takis is a biotech operating in the field of cancer immunotherapy. The core technologies are: 1) a monoclonal antibody able to revert resistance to chemotherapy (Rever3mAb), 2) a precision medicine, personalized cancer vaccine approach based on a proprietary genetic platform Crk-NE0).

FUTURE EXPECTATIONS AND OBJECTIVES

Rever3mAb development has been in part financed by Lazio Region. At this stage, the molecule needs GRIP manufacturing, Tox studies and a Phase I FOC study for future licensing.

For TIC-NEC the objectives are: 1) to validate the feasibility and the authorization process for the release tests. 2) to create a unique GMP facility for vaccine manufacturing: 3) to define a Moll with VC or with the final dent (pharma) for the co-financing of the clinical development of customized TK-NEO and for future licensing.

REGISTERED INTELLECTUAL PROPERTY (IP)

European patent application No, 11 785 583.3 US Patent No 9,688,738

US Patent Application No. 151610,740

SOUGHT INVESTOR

Financial, Industrial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

Support Rever3mAb: Financial need to P001 exit strategy: 6 M €

Support TK-NEO. Financial need to PD C/ exit strategy: 2,5 M €

ESTABLISHING DATE

2014

HEADQUARTERS

Via Caterina Fieschi, 8, Roma

NUMBER OF EMPLOYEES

7

MARKET

Domestic

SECTOR

ICT, TLC, FINTECH, CYBERSECURITY
IOT, DIGITAL MANUFACTURING

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

TUN2U is an e-commerce agency that since 2012 has successfully developed and launched over e-commerce projects on the Italian and international market.

FUTURE EXPECTATIONS AND OBJECTIVES

In the future, the agency wants to become a big player in the international e-commerce agencies panorama.

REGISTERED INTELLECTUAL PROPERTY (IP)

TUN2U has registered a innovative business intelligence platform which allows the customer to trace the habits of online purchase of users

SOUGHT INVESTOR

Financial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

We are searching for an investor that could participate our company, helping us to build the international part of the company.

HEADQUARTERS

Via Giacomo Peroni 444, Roma

NUMBER OF EMPLOYEES

6

MARKET

Domestic, International

SECTOR

LIFE SCIENCE, BIOTECH, MEDTECH
ICT, TLC, FINTECH, CYBERSECURITY
AEROSPACE, AUTOMOTIVE
CULTURAL HERITAGE

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

Automotive Design and 360° VR patented Technology applied in Automotive, DRONES & UAV, VR Simulator, Biomedical, Live Broadcasting, Cyber Security, Insurance, Multimedia System.

FUTURE EXPECTATIONS AND OBJECTIVES

Electric Motorcycle, Electric Hypercar Projects with VR Technology (mirror Less) (Maserati, Tesla, Lightning, Octo Telematics)

- Live Broadcasting System (Automotive Insurance Antiterrorism, Police)
- Realtime Live Broadcasting System (Racing Circuits, F-1, Moto GP)

SOUGHT INVESTOR

Financial, Industrial,
Partnership, Reselling

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million
From 5 to 10 € million

SPECIFIC REQUEST TO INVESTORS

Invest & Reselling our international patented technology.

ESTABLISHING DATE

2017

HEADQUARTERS

Viale Luca Gaurico, 11 - Roma

NUMBER OF EMPLOYEES

6

MARKET

Domestic, International (HOSPITALITY CHAINS)

SECTOR

TOURISM

FIELD OF ACTIVITY AND TECHNOLOGIES INVOLVED

Welcome is one of the 9.000 Innovative Italian start up, present in the special business register.

The only one, at national level, in the field of industrial laundries.

Welcome is able to offer an absolute innovation for the customers of tourist accommodation: we are the only company in Italy who can industrially perfume bed linen and towels registered with a patent.

FUTURE EXPECTATIONS AND OBJECTIVES

Welcome wants to become a leader for luxury hospitality in Italy and abroad.

We expect to bill over 10 million euros by 2021.

REGISTERED INTELLECTUAL PROPERTY (IP)

ANTOMATIVE PERFUME SYSTEM AND METHOD FOR TEXTILE MANAGEMENT (MISE REGINERED PATENT N.102017000090766/2017)

SOUGHT INVESTOR

Financial, Industrial

RANGE OF REQUESTED INVESTMENT

From 1 to 5 € million

SPECIFIC REQUEST TO INVESTORS

We ask investors to get excited about our project, which is truly revolutionary, because it allows the hotel guest to sleep for the first time in scented sheets and have fragrant tissue.

The investor will have to support us in the worldwide development of the project.